

## Hosted PBX System Comparison: Part 1

Manufacturer	AccessLine	Aptela	Bandwidth	Covad	Global Phone
			Hosted IP PBX -		Global Tone
Product	SmartVoice Plus	Aptela Business VolP	Enhanced Plan	ClearEdge Pro	Premium
Features					
Auto Ring Back	No	No	Yes	No	Yes
Branch Office Support	Yes	Yes	Yes	Yes	Yes
Call Center Support	No	Yes	No	No	Included
Call Monitoring	No	Yes	No	No	Yes
Call Queue Management	Yes	Yes	Yes	Yes	Yes
Call Routing	Optional	Yes	Yes	Yes	Yes
Group Call Management	Optional	Yes	Yes	Yes	Yes
Hoteling	Optional	Yes	Yes	Yes	Yes
ntegrated Voice Response	Optional	Included	No	Yes	Yes
ntegrates with Email	Optional	Yes	Yes	Yes	Yes
P Fax Support	Optional	Yes	No	Yes	No
Scheduled Call Routing	Optional	Yes	No	Yes	Yes
Telepresence Features	No	Yes	No	Yes	No
oicemail to Email	Optional	Yes	Yes	Yes	Yes
Ease of Installation	Easy set up and integration with existing infrastructure	A dedicated implementation specialist will work with you to set up your account. Once your account is set up to your specifications, you are trained on how to use it through live Webinars. You also have access to training videos and the Aptela Knowledge Base.	Pre-configured phones, you plug and go	Installation mostly managed by the vendor – web-based management tools	Easy to administer, manage and update from anywhere with ar Internet connection.
Management & Administration	Unified, browser based administration	Completely hosted online account-management and administrative tools, available from anywhere you can access the Internet	Web-based office administration	Straightforward – some management direct from phones, rest of management and administration from clean web interface	Basic web-based administration and management
Phone Support	Works with analog and digital phones	Free phone support for preconfigured Polycom devices purchased through Aptela. Support is also available for any SIP-compliant phones.	Cisco, Polycom, Thompson, and a few more	Cisco , Polycom, Toshiba, Swissvoice IP Phones, and analog phones	analog phone (no LCD support possible), Cisc IP phones, and Polyco IP phones
	Phone Authentication:	later configuration accordence of		Based on Covad's network	
Security	strong Management Security: strong	Inter-application security and redundancies	Standard VoIP encryption	and Cisco equipment – good security overall.	Calls routed over priva network
Documentation/Support	Excellent customer satisfaction ratings Starts at approx. \$40	Searchable online help and documentation index, extensive online knowledge base, training videos, live Webinars and email/phone support. As low as \$24.50 per user per month for bundled plans. As low as \$34.99 for unlimited	Training manuals and 24/7 support	Product documentation, phone support	Printed, online and cal in service included \$34.75 per month per phone plus some hardware setup and
Pricing Per User	\$20 per month	plans.	month	\$40 to \$50 per user	broadband costs
VoIP-News Comments	AccessLine is a good option for small businesses that want low costs and don't require the most advanced features	Lower cost plan with straightforward options – supports existing analog phones with additional ATAs	Low cost plan with three tiers ranging from a small feature set to a robust feature set – features and price quoted are for enhanced package. No support for existing phones	Medium range hosted plan from established vendor – supports existing phones – options for smaller companies as well	Low cost plan with goo feature set and suppor for existing phones

\* All systems include automated attendant, call forwarding, call holds, call menus, call parking, call transfer, conference calling, managing extensions, user directory, voicemail and voice mailboxes, and webbased management and administration.



## Hosted PBX System Comparison: Part 2

Manufacturer	M5	Packet 8	Speakeasy	Smoothstone	Vocalocity
		Unlimited	Business VolP		
Product	Voice as Service	Extension Plus	EasyVoice Global	Smoothstone COMPLETE	Unlimited Nationwide
Features					
Auto Ring Back	No	No	No	No	No
Branch Office Support	Yes	Yes	Yes	Yes	Yes
Call Center Support	Yes	Optional add-on	Optional add-on	Yes	No
Call Monitoring	Yes	Optional add-on	Optional add-on	Yes	No
Call Queue Management	Yes	Optional add-on	Optional add-on	Yes	Yes
Call Routing	Yes	Yes	Optional add-on	Yes	Yes
Group Call Management	Yes	Yes	Optional add-on	Yes	Yes
Hoteling	Yes	No	Yes	Yes	No
<b>Integrated Voice Response</b>	Yes	Yes	Optional add-on	Yes	No
Integrates with Email	Yes	Yes	Yes	Yes	Yes
IP Fax Support	Yes	Yes	No	Yes	Yes
Scheduled Call Routing	Yes	Yes	Optional add-on	Yes	AA night mode; yes
Telepresence Features	Yes	No	No	Yes	No
Voicemail to Email	Yes	Yes	Yes	Yes	Yes

Ease of Installation	Installation is seamlessly handled by M5's Active Service Management team of trained experts who provide custom configuration and training.	Subscribers only need to connect the phones and do an online configuration.	Installation mostly managed by the vendor – web-based management tools	Installation totally managed by vendor. Web-based tools for management.	Installation totally managed by vendor. Web-based tools for management. Extremely simple.
Management & Administration	M5 Service Portal allows 24/7 system administration including modifications of contact lists, directories, and passwords. Users can also access online billing tools and system documentation.	Web-based tools for three levels of management and administration	Basic web-based administration and management	Web-based network monitoring, management and control system.	Fully managed by vendor and provides web-based network monitoring, management and control system.
Phone Support	M5 is compatible with Cisco IP Phones.	All plans include one adapter and business class phone. Supports Packet 8, GN Netcom, Duet, and other phones and headsets.	Supports Cisco phones and will begin to support LG phones	Supports all IP phones - plus can provide IP trunking to on-premise IP and TDM phone systems	Supports all IP phones
Security	Equipment is housed in multiple carrier-grade facilities, with the same state-of-the art safety features protecting the best networks in the world.	Standard VoIP encryption	All phones are SIP phones. Edge device is ICSA- certified and sits on customer's LAN. Calls not routed over the public Internet	Calls routed over private, nationwide network. Uses Cisco equipment. Optional: SPAM and Virus filtering, managed firewall, email content management	Standard VoIP encryption
Documentation/Support	Maintenance, support, changes and upgrades included. 95% of support requests resolved within 24 hours. 95% of customers would confidently refer M5 to other businesses.	Printed, online and call- in service included	Product Documentation,reference cards, web and classroom based training,account manager and tech contact.	Printed, online and call-in service included	Printed, online and call-in service included
Pricing Per User	\$60/month; \$75 one-time + cost of phone	\$39 per user per month plus activation costs	\$54.95 per user per month	\$32-\$50 per user plus network access / broadband costs	\$39.95 per user plus cost of phones if you don't already have IP phones.
VoIP-News Comments	Very good customer word-of- mouth service with a respectable range of features and competitive pricing.	Very low cost plan but with lesser range of features than other plans.	Solid support, good reliability, does not support existing phones	Totally managed solution aimed at medium-sized enterprises. Good service levels and uptime.	Very simple and straightforward solution that does not offer advanced features but in return offers an extremely easy-to-learn and -use system.

For more information see the VoIP NewsSolutions For Service Providers Center.